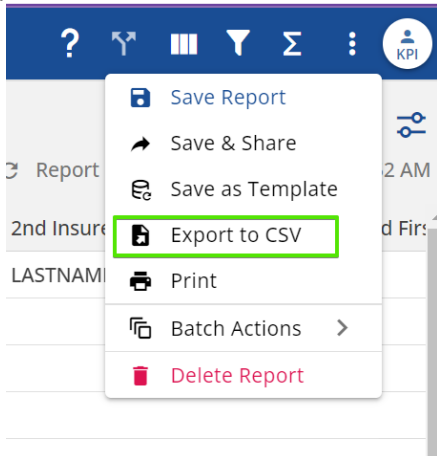


AGENCY KPI

Hawksoft 6 Loader Instructions

ACTIVE CLIENTS REPORT

- 1.) Go to the Reports menu, select Quick Reports.
- 2.) Select New Report button
- 3.) Select the Client option > Active Clients
- 4.) In the Report Title type: **AKPI Active Clients**
- 5.) Run Report
- 6.) Select the Column Options from the upper-right.
- 7.) Click on Add All link in the bottom right.
- 8.) Click Apply and the newly columns will automatically appear with the data
- 9.) For efficiency, you can choose to save this report as a Template. This will save the template and filters selected above and allow you to run this report on a recurring basis.
 - a. From the report window, select the 3-dots menu > Save as Template
 - b. Template Title: **AKPI Active Clients** > Save Template
 - c. After you've saved your report, the next time you open Quick Reports your new report will appear in the Report Templates
- 10.) Click the 3-dots menu in the upper-right > Export to CSV



- 11.) Change File Name to AKPI Active Clients Current Date > Check the box for “Export for third party (include client IDs) > Download CSV.
- 12.) Locate the Downloads folder on the PC through File Explorer > Drag & drop in AgencyKPI’s Upload Portal.

ACTIVE POICIES REPORT

- 13.) Go to the Reports menu, select Quick Reports.
- 14.) Select New Report button
- 15.) Select the Policy option > Active Clients

- 16.) In the Report Title type: **AKPI Active Policies**
- 17.) Run Report
- 18.) Select the Column Options from the upper-right.
- 19.) Click on **Add All** link in the bottom right.
- 20.) Click Apply and the newly columns will automatically appear with the data
- 21.) For efficiency, you can choose to save this report as a Template. This will save the template and filters selected above and allow you to run this report on a recurring basis.
 - a. From the report window, select the 3-dots menu > Save as Template
 - b. Template Title: **AKPI Active Policies** > Save Template
 - c. After you've saved your report, the next time you open Quick Reports your new report will appear in the Report Templates
- 22.) Click the 3-dots menu in the upper-right > Export to CSV
- 23.) Change File Name to AKPI Active Policies Current Date > Check the box for "Export for third party (include client IDs) > Download CSV.
- 24.) Locate the Downloads folder on the PC through File Explorer > Drag & drop in AgencyKPI's Upload Portal.

COMMISSIONS REPORT

- 25.) Go to the Commissions menu, select Commission Processing & Reporting
- 26.) Select Reports icon
- 27.) Select the New Report button
- 28.) Select the **Agent** icon. If this icon is not available, select **Agency**.
- 29.) Select the **Agent (or Agency) Commission Paid Report by Reporting Date** option
- 30.) Edit the Date Range to include the Last 12 Months of Production. Depending on how long your agency has been live on Hawksoft 6 will determine the Start Date.
- 31.) Run Report
- 32.) Select the Column Options from the upper-right.
- 33.) Click on **Add All** link in the bottom right.
- 34.) Click Apply and the newly columns will automatically appear with the data
- 35.) For efficiency, you can choose to save this report as a Template. This will save the template and filters selected above and allow you to run this report on a recurring basis.
 - a. From the report window, select the 3-dots menu > Save as Template
 - b. Template Title: **AKPI Commissions Report** > Save Template
 - c. After you've saved your report, the next time you open Commission Reports your new report will appear in the Report Templates
- 36.) Click the 3-dots menu in the upper-right > Export to CSV
- 37.) Change File Name to AKPI Commissions *Date Range* > Check the box for "Export for third party (include client IDs) > Download CSV.
- 38.) Locate the Downloads folder on the PC through File Explorer > Drag & drop in AgencyKPI's Upload Portal.

Your reports are now ready to load, login to AgencyKPI <https://onboarding.agencykpi.com>

If you need any assistance, please contact help@agencykpi.com